



Certificate of Achievement
IBM Global Sales School
Sales Activation

THIS IS TO CERTIFY THAT

Alexander Latta

HAS GRADUATED FROM IBM GLOBAL SALES SCHOOL: SALES ACTIVATION

17 Jun 2022

A stylized, handwritten signature in white ink, appearing to read 'RD Thomas'.

SENIOR VICE PRESIDENT, IBM GLOBAL SALES
Robert D. Thomas

The IBM logo, consisting of the letters 'IBM' in a bold, white, sans-serif font, with horizontal stripes integrated into the letters.