



Certificate of Achievement
IBM Global Sales School
Sales Activation

THIS IS TO CERTIFY THAT

Gus Shahatit

HAS GRADUATED FROM IBM GLOBAL SALES SCHOOL: SALES ACTIVATION

15 Aug 2023

A stylized, handwritten signature in white ink, appearing to read 'Rob Thomas'.

SVP, IBM SOFTWARE AND CHIEF COMMERCIAL OFFICER
Rob Thomas

The classic IBM logo, consisting of the letters 'IBM' in a bold, sans-serif font, with each letter made of horizontal stripes.