



Certificate of Achievement  
IBM Global Sales School

THIS IS TO CERTIFY THAT

*Daniel Ross*

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HAS GRADUATED FROM IBM GLOBAL SALES SCHOOL

*23 Apr 2026*

A handwritten signature in white ink, appearing to read 'Rob Thomas', with a horizontal line underneath.

SVP, IBM SOFTWARE AND CHIEF COMMERCIAL OFFICER  
Rob Thomas

The IBM logo, consisting of the letters 'IBM' in a bold, sans-serif font with horizontal stripes through the letters.