



Certificate of Achievement  
IBM Global Sales School

THIS IS TO CERTIFY THAT

*Finn McDermott*

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HAS GRADUATED FROM IBM GLOBAL SALES SCHOOL

*12 Dec 2025*

A stylized, handwritten signature in white ink, appearing to read 'Rob Thomas'.

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SVP, IBM SOFTWARE AND CHIEF COMMERCIAL OFFICER  
Rob Thomas

The classic IBM logo, consisting of the letters 'IBM' in a bold, white, sans-serif font, with horizontal stripes integrated into the letters.